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18 **UNITED STATES BANKRUPTCY COURT**

19 **DISTRICT OF NEVADA**

20 **IN RE:**

21 **THE RHODES COMPANIES, LLC,**  
 22 **aka "Rhodes Homes," et al.,**

23 **Reorganized Debtors.<sup>1</sup>**

24 **Case No. 09-14814-LBR**  
 25 **(JointlyAdministered)**

26 **Chapter 11**

27 **Affects:**



**Affects the following  
 Debtor(s)**

**REPLY OF THE REORGANIZED  
 DEBTORS TO STANLEY CONSULTANTS,  
 INC.'S OPPOSITION TO REORGANIZED  
 DEBTORS' MOTION FOR (A)  
 DETERMINATION OF OWNERSHIP OF  
 STANLEY MATERIALS AND (B)  
 AUTHORIZATION TO SELL STANLEY  
 MATERIALS**

29  
 30 <sup>1</sup> The Reorganized Debtors in these cases, along with the last four digits of each Debtor's federal tax  
 31 identification number, if applicable, are: Heritage Land Company, LLC (2918); The Rhodes Companies, LLC  
 32 (3060); Rhodes Ranch General Partnership (1760); Tick, LP (0707); Glynda, LP (5569); Chalkline, LP (0281);  
 33 Batcave, LP (6837); Jackknife, LP (6189); Wallboard, LP (1467); Overflow, LP (9349); Rhodes Ranch Golf  
 34 and Country Club (9730); Tuscany Acquisitions, LLC (0206); Tuscany Acquisitions II, LLC (8693); Tuscany  
 35 Acquisitions III, LLC (9777); Tuscany Acquisitions IV, LLC (0509); Parcel 20 LLC (5534); Rhodes Design  
 36 and Development Corp. (1963); C&J Holdings, Inc. (1315); Rhodes Realty, Inc. (0716); Jarupa LLC (4090);  
 37 Elkhorn Investments, Inc. (6673); Rhodes Homes Arizona, LLC (7248); Rhodes Arizona Properties, LLC  
 38 (8738); Tribes Holdings LLC (4347); Six Feathers Holdings, LLC (8451); Elkhorn Partners, A Nevada Limited  
 39 Partnership (9654); Bravo Inc. (2642); Gung-Ho Concrete, LLC (6966); Geronimo Plumbing, LLC (6897);  
 40 Apache Framing, LLC (6352); Tuscany Golf Country Club, LLC (7132); and Pinnacle Grading, LLC (4838).

1                   The above-captioned reorganized debtors (collectively, the “Reorganized Debtors”),  
 2 by and through their undersigned counsel, hereby file this reply (the “Reply”) to Stanley  
 3 Consultants, Inc.’s Opposition (the “Stanley Objection”) to Reorganized Debtors’ Motion  
 4 for (A) Determination of Ownership of Stanley Materials and (B) Authorization to Sell  
 5 Stanley Materials (the “Motion”). In support of this Reply, the Reorganized Debtors  
 6 respectfully represent as follows:

7                   **REPLY<sup>2</sup>**

8                   1.       On July 27, 2010, the Reorganized Debtors filed the Motion seeking entry of  
 9 an order determining that the Reorganized Debtors are (i) entitled to the use and possession  
 10 of Stanley Materials (including the Transferring Stanley Materials) pursuant to the terms of  
 11 the Stanley Agreements and (ii) authorized to sell Stanley Materials in connection with the  
 12 Arizona Assets Sale.

13                   2.       By the Stanley Objection, Stanley objects to the relief sought in the Motion  
 14 asserting that (i) the Reorganized Debtors cannot now assume and assign the Stanley  
 15 Agreements, and (ii) Stanley has not been justly compensated for the Stanley Materials. For  
 16 the reasons set forth below, Stanley’s arguments are either wholly irrelevant to the inquiry  
 17 before the Court, or simply inaccurate.

18                   3.       Stanley argues at length that the Reorganized Debtors should not be  
 19 authorized to assume and assign the Stanley Agreements, or to retroactively cure any  
 20 existing breach thereunder because, among other reasons, the Stanley Agreements have been  
 21 terminated. As set forth in Paragraph 19 of the Motion, the Reorganized Debtors  
 22 acknowledge that the Agreements have been terminated and are *not* seeking to assume or  
 23 assign the Agreements. Indeed, it is based on the fact that the Agreements have been  
 24 terminated by Stanley that the Reorganized Debtors have the right to transfer Stanley  
 25 Materials in connection with Arizona Asset Sale. Accordingly, the narrow issue before the

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27                   2 All terms not otherwise defined herein shall have the meaning ascribed to such terms in the Motion.  
 28

1 Court is whether the provisions of the Stanley Agreements that govern the parties' actions  
 2 upon termination support the Reorganized Debtors' ability to transfer Stanley Materials.

3 **I. The Reorganized Debtors are Entitled to the Use and Possession of the Stanley  
 4 Materials Pursuant to the Stanley Agreements**

5 4. In support of its argument that the Reorganized Debtors are not entitled to  
 6 transfer the Stanley Materials in connection with the Arizona Assets Sale, Stanley  
 7 mistakenly cites Paragraph 14 of the Stanley Agreements. Paragraph 14, which purports to  
 8 limit the Reorganized Debtors' use of the Stanley Materials, is not relevant to the Court's  
 9 determination of the Reorganized Debtors' legal entitlement to the Stanley Materials.<sup>3</sup>

10 5. The Reorganized Debtors' legal entitlement to the Stanley Materials upon  
 11 termination is contained in Paragraph 19 of the Stanley Agreements. Specifically,  
 12 Paragraph 19(a) states as follows:

13       Upon...termination, Consultant shall deliver to the Client, plans, drawings,  
 14 computer disks, and the like, prepared by the Consultant in connection with  
 this Agreement of said Project . . .

15 See Kingman 7600 Agreement at Paragraph 19(a). In addition, Paragraph 19(d) states:

16       In the event this Agreement is terminated, all finished or unfinished  
 17 documents, data, drawings, models, photographs, reports or other material  
 prepared by the Consultant prepared under this Agreement shall become  
 eligible for any intended use by Client, and Consultant shall be entitled to just  
 and equitable compensation for work completed on such documents and  
 other materials. All plans, documents, comments from agencies, and notes  
 become eligible for any use by Client in return for the compensation  
 received.

21 See Kingman 7600 Agreement at Paragraph 19(d).

22 6. Both Stanley and the Reorganized Debtors agree that the Stanley Agreements  
 23 were terminated as of August 9, 2006. Accordingly, under the terms of the Stanley  
 24 Agreements, Stanley was required to deliver to the Reorganized Debtors (and thus the

25       <sup>3</sup> Specifically, Stanley relies on the following language contained in Paragraph 14(a) of each of the  
 26 Stanley Agreements: "Under no circumstances shall transfer of drawings and other instruments of service on  
 27 electronic media for use by the Client be deemed a sale by the Consultant, and the Consultant makes no  
 warranties, either express or implied, of Consultant's items of work."

1 Reorganized Debtors obtained interests in) all Stanley Materials upon termination. As the  
2 Stanley Agreements are no longer in effect, Article 14 of the Agreements cannot be read to  
3 prohibit the transfer of the Stanley Materials by the Reorganized Debtors. Moreover, Article  
4 14 authorizes the Reorganized Debtors to use “Consultant’s work product...for any purpose  
5 in connected with the project.” If this Court were to find Article 14 applicable to the  
6 transfer of Stanley Materials, the Reorganized Debtors believe that the transfer of Stanley  
7 Materials in connection with the Arizona Asset Sale would constitute a “purpose in  
8 connection with the project.”

9 **II. Stanley Received Just and Equitable Compensation for the Stanley Materials**

10 7. Stanley does not dispute that the Stanley Agreements require all Stanley  
11 Materials to be delivered to the Reorganized Debtors upon termination. Stanley does,  
12 however, contend that it never received “just and equitable compensation” for the Stanley  
13 Materials as is required by Paragraph 19(d) of each of the Stanley Agreements. In support of  
14 its position, Stanley attached as Exhibit 2 to the Declaration of David Frohnen a spreadsheet  
15 entitled “Contract – Work Product Reconciliation Report” (the “Report”). The Report lists  
16 all invoices submitted to the Reorganized Debtors with respect to each of the Stanley  
17 Materials, and indicates whether and to what extent amounts remain outstanding on each  
18 invoice. The Report indicates that certain of the Stanley Materials have been paid in full –  
19 i.e., no invoiced amounts remain outstanding. For example, page 16 of the Report indicates  
20 that the work product completed in connection with the Aztec 60/40 Acres project has been  
21 paid in full. Accordingly, for those Stanley Materials that are paid in full as indicated on the  
22 Report, there can be no question that Stanley has received “just and equitable compensation”  
23 and that such Stanley Materials can therefore be transferred in connection with the Arizona  
24 Assets Sale.

25 8. As to those Stanley Materials that have not been paid in full, the Reorganized  
26 Debtors will stipulate, for purposes of the Court’s determination of the Motion, that the  
27 Report accurately reflects all amounts outstanding on the applicable invoices. While Stanley  
28

1 and the Reorganized Debtors may dispute why the outstanding amounts were never paid, the  
 2 parties' dispute will be resolved in connection with the pending state court litigation. To the  
 3 extent Stanley is successful in demonstrating its entitlement to some or all of the unpaid  
 4 amounts in state court, it will be able to assert an allowed claim against the estates. Stanley  
 5 will be granted an allowed general unsecured claim and be entitled to receive the recovery  
 6 afforded to similarly classified creditors in complete satisfaction of its allowed claim  
 7 pursuant to the terms of the Plan. *See* Plan at Art. III.B.5 (describing the treatment of  
 8 general unsecured claims under the Plan); Plan at Art. VIII.A (“Pursuant to section 1141(d)  
 9 of the Bankruptcy Code...the distributions, rights, and treatment that are provided in the  
 10 Plan shall be in complete satisfaction, discharge, and release...of Claims, Interests and  
 11 Causes of Action of any nature whatsoever...”).

12       9.       Such a result is entirely consistent with the underpinnings of the Bankruptcy  
 13 Code. As a general rule, a party that supplies goods or services to a debtor prior to the  
 14 commencement of the debtor's bankruptcy case is entitled to a general unsecured claim to  
 15 the extent that it has not received payment for the goods or services supplied to the debtor.  
 16 *See, e.g., Marin Foods, Inc. v. Humpy (In re William Rakestraw Co.),* 450 F.2d 6, 8 (9th Cir.  
 17 1971 (holding that court did not err in allowing unsecured claim for goods delivered to  
 18 debtor prior to petition date). The Bankruptcy Code deviates from this general rule only to  
 19 the extent that it permits certain parties to (i) reclaim goods sold a debtor under certain  
 20 limited conditions pursuant to Bankruptcy Code section 546(c) or (ii) assert a priority claim  
 21 on account of goods and services sold to a debtor within 20 days of the petition date  
 22 pursuant to Bankruptcy Code section 503(b)(9). *See* 11 U.S.C. § 546(c); 11 U.S.C. §  
 23 503(b)(9). As no party has asserted that either Bankruptcy Code section 546(c) or  
 24 Bankruptcy Code section 503(b)(9) applies with respect to the Stanley Materials, there is no  
 25 reason to depart from the general rule contemplated by the Bankruptcy Code and, thus,  
 26 Stanley will be entitled to no more than a general unsecured claim in the event that it is  
 27 successful in the state court litigation.

10. Based on the foregoing, Stanley has received just and equitable compensation for the Stanley Materials. The Reorganized Debtors are therefore entitled to the use and possession of the Stanley Materials under the Plan and should be authorized to sell the Stanley Materials in connection with the Arizona Assets Sale.

## **CONCLUSION**

WHEREFORE, for the reasons set forth above, the Reorganized Debtors respectfully request that the Court (i) overrule the Stanley Objection, (ii) grant the Motion as it relates to the Reorganized Debtors' interests in the Stanley Materials, (iii) authorize the Reorganized Debtors to sell the Stanley Materials as contemplated by the Bid Procedures Order and (iv) grant the Reorganized Debtors such other relief as is just, proper and equitable.

Dated this 20th day of August, 2010.

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